



Rail-Flow raises €12.5 million Series A to accelerate AI-driven logistics transformation and international growth

Frankfurt (Germany), December 3, 2025 – Rail-Flow, a leading transport management platform for rail freight and intermodal logistics, has closed a **€12.5 million Series A funding round**. The round was led by **Trill Impact** and **Bonsai Partners**, with participation from **Climentum Capital** including several business angels as well as the existing **VC investors Rethink Ventures and Futury Capital**.

“The investment marks the beginning of a new growth phase combining AI innovation and international expansion to make rail freight more efficient, transparent, and sustainable,” said **Dominik Fürste, Co-Founder & Co-CEO of Rail-Flow**, highlighting the company’s ambition to strengthen its technological leadership while expanding internationally.

Rail-Flow’s platform acts as the **Enterprise Resource Planning (ERP) system for rail logistics**, digitalizing sales, order-to-cash, and fleet-management processes for **railways, intermodal operators, freight forwarders, and shippers**. Together with the **Rail-Flow Marketplace**, the company offers an integrated digital sales and procurement channel that increases transparency, utilization, and collaboration across the rail-logistics ecosystem.

Alexander Hedderich, Chairman of the Advisory Board, underlined the company’s strategic significance as “Rail-Flow stands at the forefront of modernizing European rail logistics. Backed by experienced investors and with a proven management team, the company is well positioned to make rail freight more competitive, digital, and sustainable.”

Over the past years, Rail-Flow has **doubled its revenues annually**, strengthened its **intermodal capabilities through the merger with Simply Deliver**, and grown to a team of **170 employees**.

The funds will be used to accelerate innovation and strengthen three key growth pillars:

1. **AI-driven platform intelligence** – Embedding AI into the Transport Management System (TMS) to reduce manual touches in order management and invoicing, improve data quality, provide real-time transport status and Estimated Time of Arrival (ETA) accuracy, predict issues before they occur, and trigger the right tasks to return to plan faster.
2. **International expansion** – Entering selected European and non-European markets with localized integrations.
3. **Scalability and stability** – Expanding the team and capital base to support scaled rollouts with clear milestones and Service Level Agreements (SLAs), enabling large accounts to standardize processes, lower cost-to-serve, and ensure dependable timelines.

“By embedding AI directly into our transport management platform, we can make planning smarter, execution faster, and operations more reliable – providing our customers with the digital speed, efficiency, and transparency they need to thrive in sustainable logistics. Together with our investors, we’re ready to lead this transformation and make rail the backbone of future-proof logistics across Europe and beyond,” emphasized **Rail-Flow Co-Founder & Co-CEO Osman Akdemir** the strategic focus behind this move.



CFO Marcel Hoeke adds: “We’ve consistently delivered over the past years – and this trust from international investors proves the significant potential in a market that still lags behind other transport modes but is ready for transformation.”

Commenting on the partnership, **Alexander Domin, Partner at Trill Impact Advisory and Head of Trill Impact Ventures**, says:

“In our view, Rail-Flow is transforming rail freight by removing inefficiencies and unlocking access through digital innovation. Their platform helps build a more inclusive and sustainable infrastructure by enabling a broader range of operators to benefit from greener transport modes and increasing the amount of goods transported via climate-friendly rail.

This aligns closely with Trill Impact’s ambition to support scalable solutions that contribute to resilient and future-proof logistics systems. We’re truly excited to support Rail-Flow on their continuous journey ahead.”

“Rail-Flow is setting a new standard for digital efficiency in rail logistics,” said **Jaime Ruiz Anton, Principal at Bonsai Partners**. “We are proud to support a company that not only enhances the competitiveness of rail freight but also contributes directly to Europe’s climate and sustainability goals.”

About Rail-Flow

Rail-Flow is a leading freight-tech scale-up in Europe, digitalizing rail and intermodal logistics. Founded in 2020, the company has 170 employees with teams in Frankfurt, Hamburg, Rotterdam, Izmir, Manila, and Brisbane. Its transport management platform connects the entire rail-logistics value and process chain through integrated transport management, collaboration, and marketplace solutions. Rail-Flow simplifies access to rail and enables its customers to operate more efficiently, economically, and sustainably – driving productivity and the shift from road to rail. More than 500 customers – including freight railways and forwarders, intermodal operators, and shippers – rely on Rail-Flow to make rail logistics more transparent, connected, and competitive.

About Trill Impact

Trill Impact is an established impact house with around €1.3 billion in assets under management. Its strategies span Buyout, Ventures and Microfinance, supported by experienced professionals based in Europe and North America. Trill Impact aims to drive positive change through impact private investments, delivering real returns and lasting impact for the benefit of investors, businesses, and society at large. Read more at www.trillimpact.com.

About Bonsai Partners

Bonsai Partners is an experienced Spanish venture capital firm investing in European tech startups across different stages, with flexibility to back both primary and secondary opportunities. Since 2001, the firm has focused on sectors such as Consumer, Logistics, Fintech, and AI, and supports high-growth companies across Europe. Read more at <https://bonsaipartners.eu/>.

About Climentum Capital

Climentum Capital is a climate-tech venture fund investing in European B2B tech companies that cut emissions at the core of an industry. Focus sectors include energy systems, industrial processes, mobility, and the built environment – areas with the highest CO₂ impact and toughest decarbonisation challenges. Read more at <https://climentum.com/>.

Press contact

Ana Gomez Martinez, Marketing Manager

Phone: +49 151 59821122

PR@rail-flow.com

www.rail-flow.com

www.linkedin.com/company/Rail-Flow



Co-CEOs & Co-Founders Dominik Fürste & Osman Akdemir