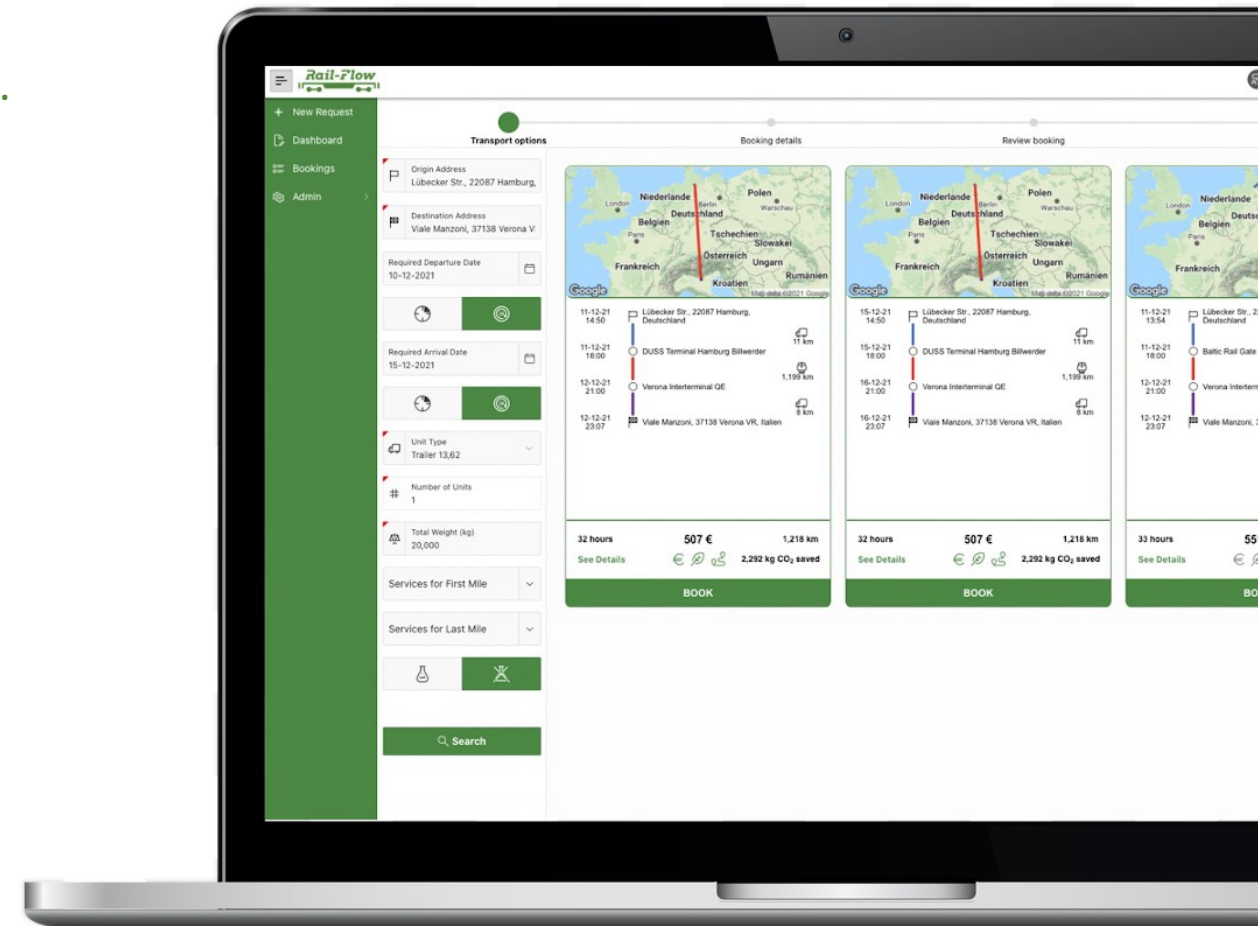




# Intermodal online shopping - Rail Freight Made Easy.

With the Intermodal Capacity Broker Simply. Utilize Intermodal.



# Agenda



**Introduction Rail-Flow**

Intermodal Capacity Broker

# Rail-Flow improves efficiency of and simplifies access to rail with its employees and a unique digital ecosystem



## The company



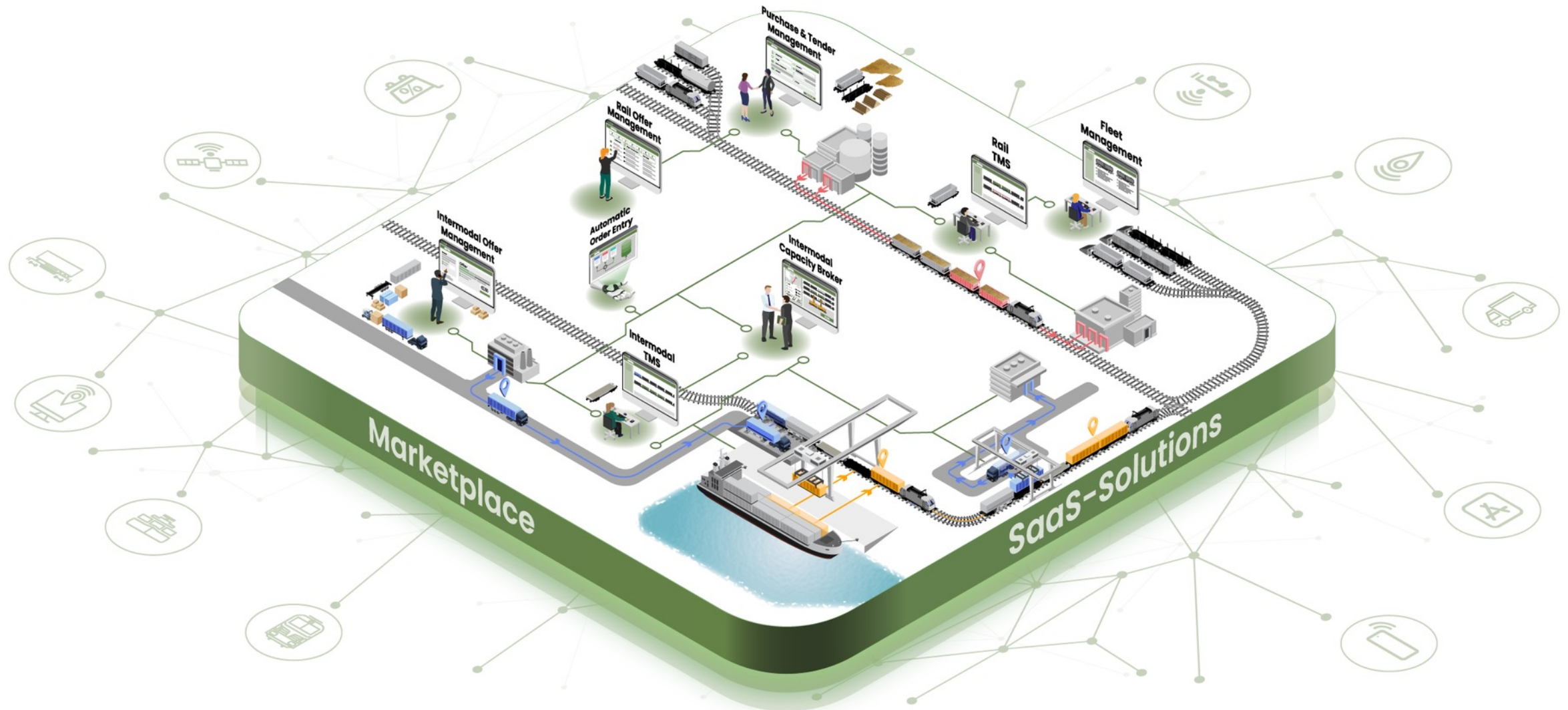
- **Mission:** Improve accessibility & efficiency of rail freight – ***Rail Freight Made Easy!***
- **Product:** Digital ecosystem consisting of various platform and software modules
- **Already more than 350 customers :** Rail freight companies, shippers, forwarders, operators

## Our team



- **European setup** with workplaces in Frankfurt, Hamburg, Izmir, Rotterdam
- **90 employees with extensive Rail & IT expertise and experience**
- Rail-Flow is **independent and neutral**

# Rail-Flow is providing THE leading European platform & ecosystem for rail freight and intermodal enabling model shift end-to-end

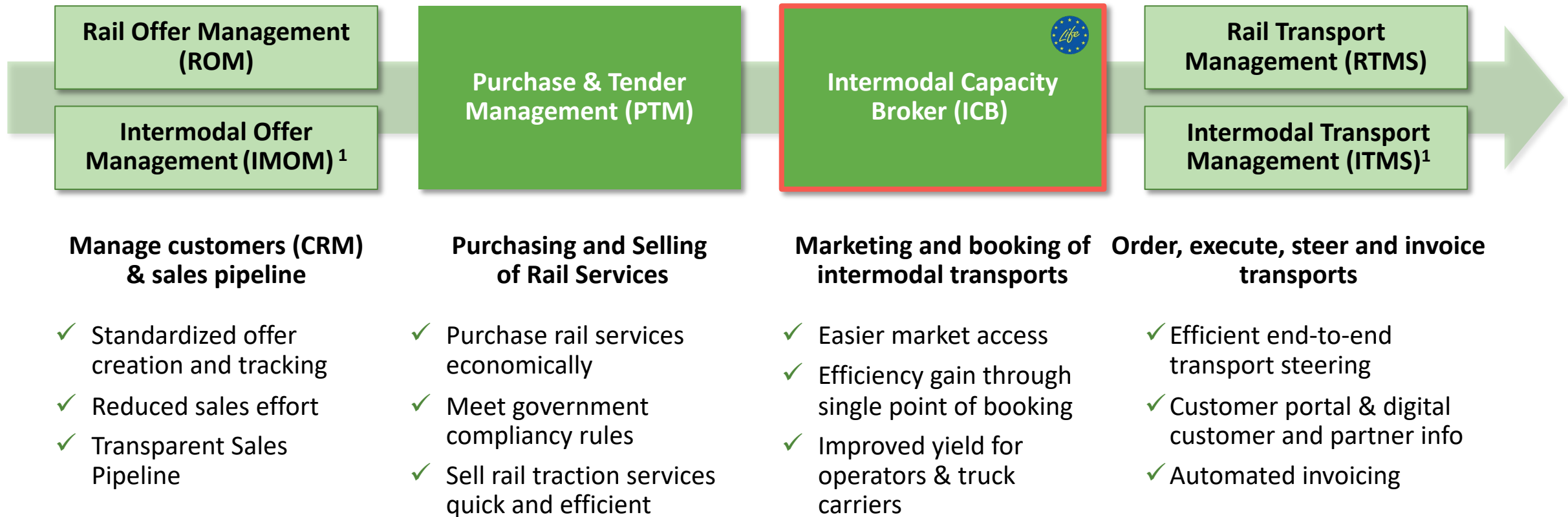




# Our products cover the complete rail value chain and enable maximum efficiency and ease of use for all stakeholders



## The Rail-Flow Ecosystem



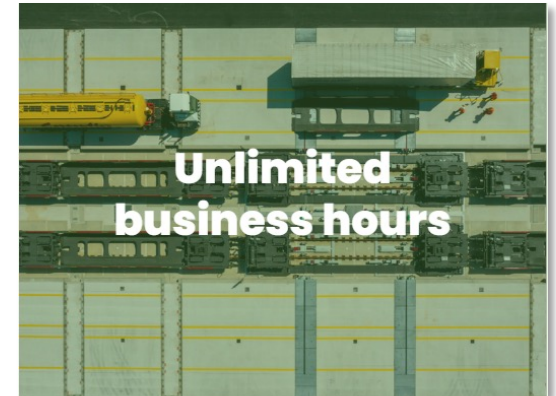
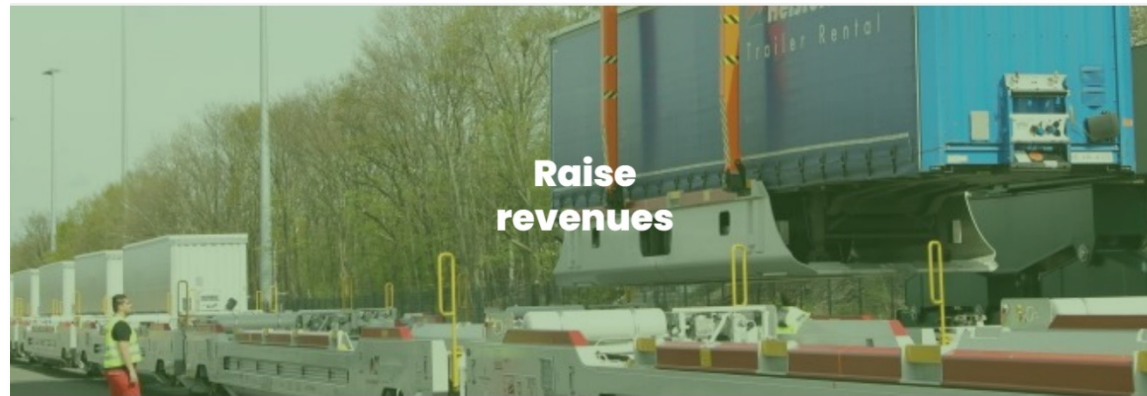
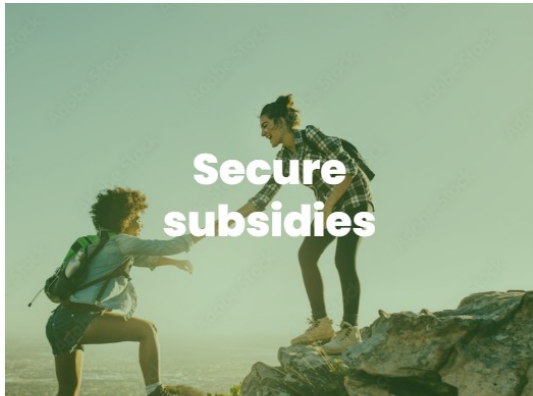
# Agenda



Introduction Rail-Flow

**Intermodal Capacity Broker**

# Intermodal transport optimally combines different modes of transport and thus provides numerous advantages



**Forwarder - requester  
forwarder**



**Operator - provider  
CT operator**



**Carrier - provider  
forwarder**



**Intermodal Capacity  
Broker (ICB) is  
THE entry portal  
to intermodal  
transport for  
forwarders**



**Intermodal Capacity Broker**

**Access to CT for forwarders, a digital distribution channel for CT  
operators and pre- and on-carriage carrier**

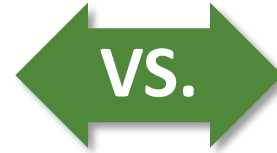
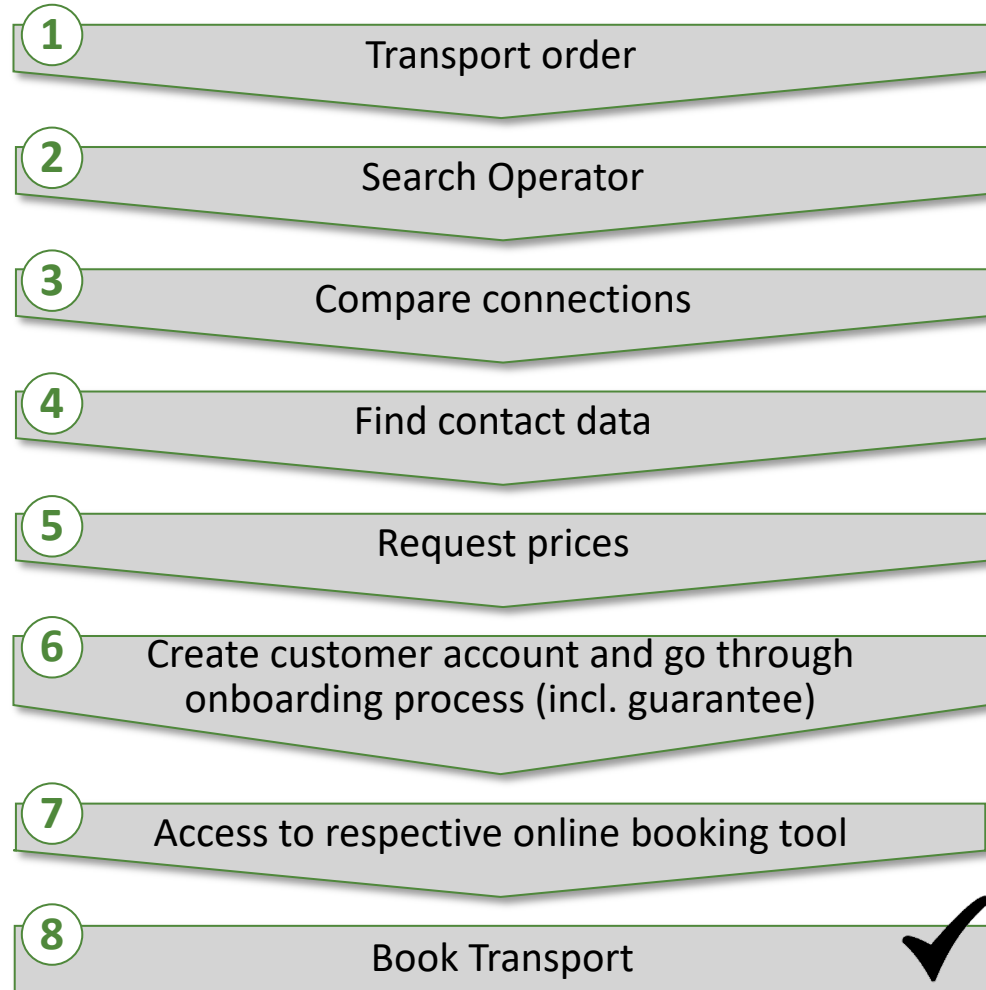




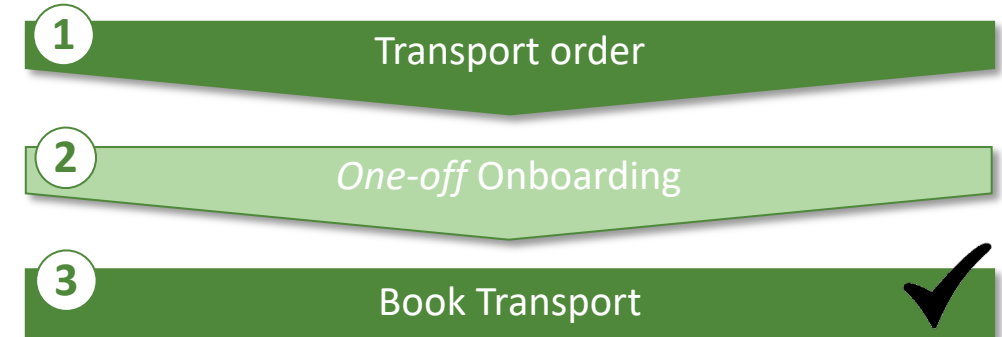
# The Intermodal Capacity Broker significantly streamlines the booking process of intermodal transports, thus saving time and money



## WITHOUT Intermodal Capacity Broker:



## WITH Intermodal Capacity Broker:



# One platform for everyone: Operators, forwarders and truck carrier

## Easy onboarding, booking & operations



**Overview of all available intermodal transport options**

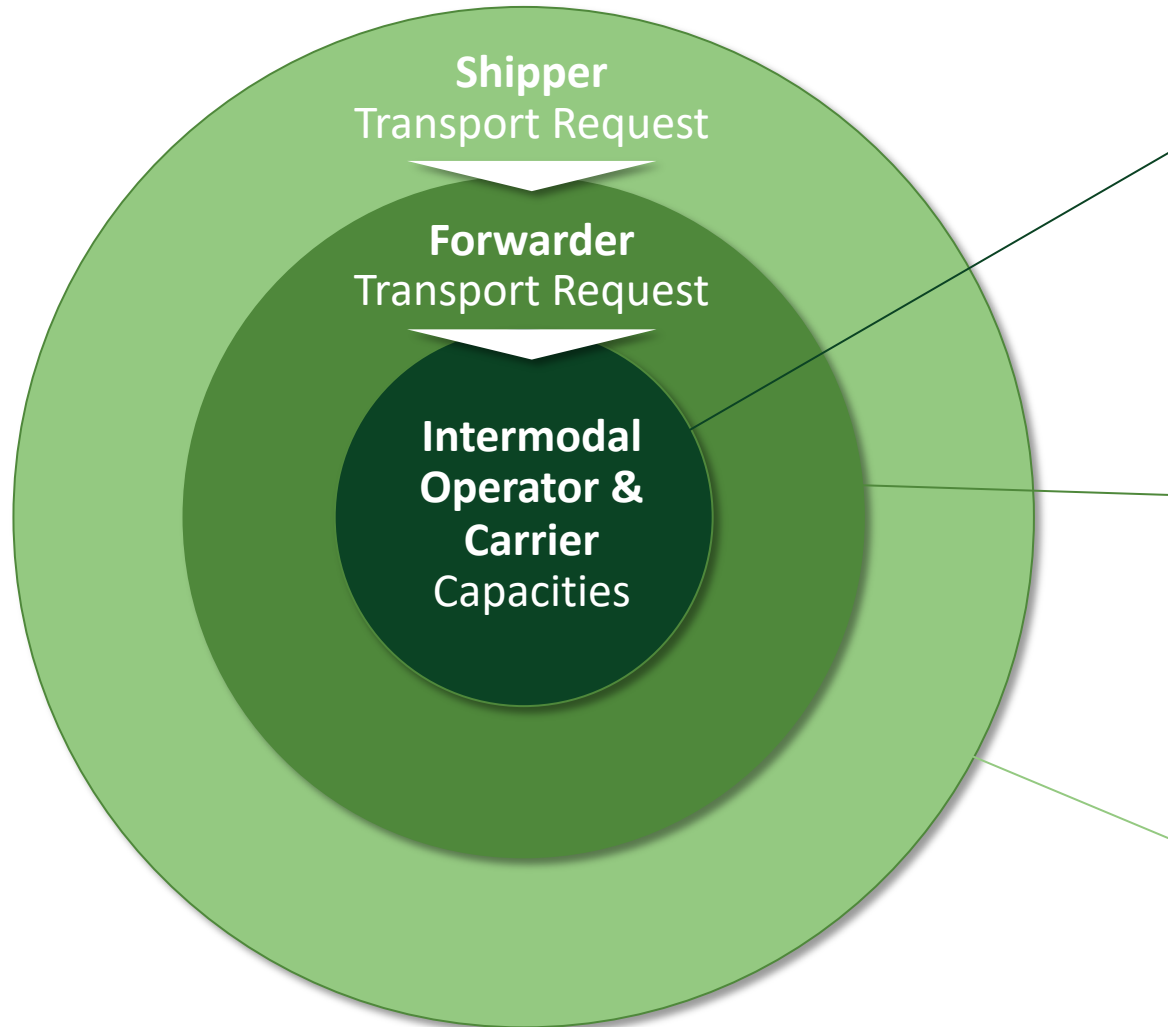
**Quickly and easily find and select the best connection**

**Compare offers directly** (price, transit time, emissions) and **book**

**Door-to-door** transport with pre-carriage and on-carriage by road possible

**Track & Trace and invoice overview**

# Rail-Flow extends the Intermodal Capacity Broker by the role of the shipper, who gets the possibility to book directly with the forwarders



- **Intermodal operator** offer their **rail capacities**
- **Truck carrier** offer their **first and last mile capacities**
- The **Intermodal Capacity Broker (ICB)** combines all uploaded capacities for each transport request individually to **optimal transport options, including first and last mile transports, if required.**

- **Forwarders** get access to the uploaded capacities of **operators and trucking companies** and can submit transport requests
- **Offered transport options** can be **compared** based on price, duration, and CO<sub>2</sub> emissions and **booked with just a few clicks**
- At the same time, **forwarders** get the **opportunity to market their capacities and additional services to shippers**

- **Shipper** get an overview about intermodal **transport options and schedules**
- For **urgent spot transport demands** shipper can view **forwarders' services** via the ICB based on price, duration, and CO<sub>2</sub> emissions and **book the best option with just a few clicks**
- Thus, shipper have a direct influence on the **choice of transport mode**

**New**

# The Intermodal Capacity Broker offers multiple benefits for all combined transport stakeholders – **and offers new possibilities in 2023**



## Forwarder

Book intermodal transport



**Booking and handling** of the entire transport chain via one portal



Access to a European **network** of various **intermodal operators**



Use intermodal transport even **without prior knowledge**

## Intermodal Operator

Operates intermodal train networks and capacity



**Increased profitability** through marketing of free capacity



**Elimination of manual effort** through simple collaboration



**More revenue** through acquisition of new customers

## Trucking companies

Transport option door-to-door



**Better profitability** due to more precisely fitting orders



**Save time and effort** with digital processing



**Reduce driver shortages** and increase employee satisfaction

## Shippers

Inform and analyse to switch to intermodal

**New**



Information to analyze the **best / most sustainable transport** option



**Booking and handling** of short-term transports via one portal



Access to a European **network** of various **intermodal forwarders**



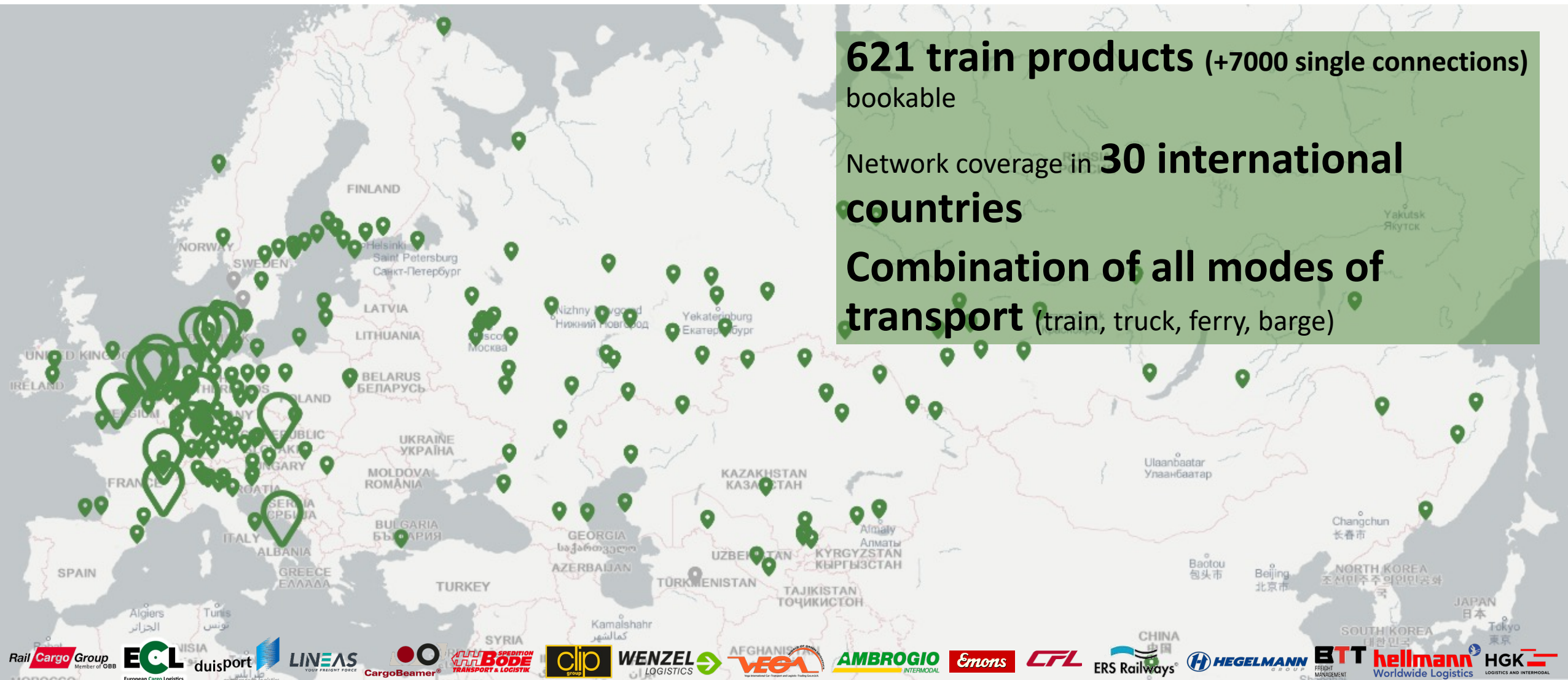
# The ICB network already covers the main European corridors and is continuously being expanded



**621 train products** (+7000 single connections)  
bookable

Network coverage in **30 international countries**

**Combination of all modes of transport** (train, truck, ferry, barge)



## Project partner



Allianz  
pro Schiene



SIMPLY  
Deliver

JITpay™  
the easy way



## selected ICB partner



Rail Cargo Group



Supported by the  
LIFE programme,  
we enable the  
switch from Road  
to Rail with strong  
partners.

The product video of the Intermodal Capacity Broker gives a first impression of the functionalities and user experience



# **Intermodal Capacity Broker**

Simple. Combined. Transport.

<https://www.youtube.com/watch?v=WQrsOBQNjXI>



# Get in touch with us!



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## Register now and benefit

[www.rail-flow.com/icb](http://www.rail-flow.com/icb)

